

# Partsperson 2 Current

## CERTIFICATE OF QUALIFICATION EXAM BREAKDOWN

The following table shows the number of questions per General Area of Competency (GAC) and Competency on the *Partsperson 2 Current Certificate of Qualification Exam*.

**Number of questions on each exam: 75**

Certificate of Qualification GAC/Competency	#
<b>A. PARTS IDENTIFICATION</b>	<b>18</b>
A1. Utilize common measuring tools	2
A2. Identify engine components	1
A3. Identify fuel and induction system parts	1
A4. Identify common engine lubrication components	1
A5. Identify common engine cooling and heating components	1
A6. Identify common engine exhaust system components	1
A7. Identify various bearings and seals	1
A8. Identify common power-train components	1
A9. Identify common suspension and steering system components	1
A10. Identify common braking system components	1
A11. Identify components of common motive power industry electrical systems	1
A12. Identify autobody parts and repair materials	1
A13. Identify air-conditioning system components and safe handling procedures	3
A14. Identify hydraulic system components	1
A15. Discuss the implications of aftermarket accessories	1
<b>B. STANDARD STOCK RECOGNITION</b>	<b>4</b>
B1. Describe standard stock motive power items	1
B2. Describe core return procedures	3
<b>C. CATALOGUES</b>	<b>11</b>
C1. Utilize catalogue information sourcing	9
C2. Discuss cost quotation and selling related parts	2
<b>D. COMMUNICATION AND PROFESSIONALISM</b>	<b>17</b>
D1. Discuss effective oral communication skills	4
D2. Analyze effective written communication skills	5
D3. Describe professional appearance and conduct	8
<b>E. SALES REPRESENTATIVES CHARACTERISTICS</b>	<b>25</b>
E1. Describe the traits of an effective sales representative	9
E2. Describe methods of effective salesmanship	16
<b>Total:</b>	<b>75</b>

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*January 1, 2023*